

Job Title:	Sales Executive
Remuneration:	£19-21k per annum. Subject to experience
Reports to:	Dale Beech, Sales Manager
Job Purpose:	-The succesful candidate will be responsible for maintaining existing clients and generating new business. Customer support, right from quoting to after sales. Including site visits.
Accountabilities/Responsibilities:	-Generation of new business and building on existing relationships with a view to repeat orders. -Participation at events, tradeshow and exhibitions (weekends or otherwise). -Regular contact with customers, following up on leads. -Reporting to Sales Manager on a weekly basis.
Skills, knowledge and Experience:	<p>Qualifications/Attributes</p> <p>-Essential - A-Level or equivalent, Preferred; Degree with an experience of sales. A sporting background is much preferred and would of a great help to the role.</p> <p>-Skilled in Negoitation.</p> <p>Communication and Confidence</p> <p>-Highly confident and adaptable communicator with a passion for results.</p> <p>IT Skills</p> <p>-PC skills are vitally important, notably Google Apps, and Microsoft Office.</p> <p>Other</p> <p>-Self motivated within a small team</p> <p>-Desire for delivering excellent customer service.</p> <p>-Existing product knowledge, or the ability to learn quickly.</p> <p>-Reporting skills.</p>
Other Requirements:	-A Full Clean UK Driving License. -Permission to work in the UK now and in the future. -Passport - Some European travel is likely.